RJ REYNOLDS

TOBACCO COMPANY

November 12, 1997

Fax (315) 793-3450
M. Defabio
HERKIMER WHOLESALE

PO Numbers

Hi Mike,

J. Campbell
Promotional Coordinator

150 Lawrence Beil Drive
Suite #108

Williamsville, NY 14221 (716) 634-4179 Fax (716) 634-3145

I would appreciate it if you could provide PO#(s) for the following promotional material in the space provided and fax to my attention as soon as possible at (716) 634-3145:

JANUARY: WINSTON .70¢ OFF 2 PACKS / #800008

(Detailed promotional information will be forwarded)

32 (6M) Cases .35¢/Pack Tear Tape Product

UPC#

#/Cases Per Brand Style: 16 Winston Filter Box

12300-24876

16 Winston Light Box

12300-22772

240 SKUs of Sleeves / Displays (Item #536285, packed 20/SKU)

PO#

Arrival Date: December 8, 1997

EFT Amount: \$8,774.20

PO#

Thanks for your continued assistance, and if you have any questions, please call me.

Thanks for your obtained abolication, and it you have any queenener product our.
Sincerely,
Judy
J. Campbell /// 25 -
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